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Message Text

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ORIGIN COME-00

INFO OCT-01 NEA-09 ISO-00 EB-07 /017 R

DRAFTED BY COM/BIC/CAGNE/JPWENTWORTH/BT
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COM/BIC/CAGNE/PHALE
NEA/RA/HMONTGO ERY
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R 261557Z FEB 75
FM SECSTATE WASHDC
TO AMEMBASSY TEL AVIV

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E.O. 11652 N/A
TAGS: BEXP, IS
SUBJECT: TECHNOLOGY '75
REF: TEL AVIV 1002

1. USDOC APPRECIATES EMBASSY EFFORT RE TECHNOLOGY '75.

2. ON REVIEW OF ESTIMATES SUBMITTED WE OF THE OPINION THAT COSTS MIGHT BE UNDERIDENTIFIED BY AN AMOUNT OF FIVE THOUSAND DOLLARS FOR ITEMS SUCH AS SUPPLIES, GUIDES, HOSPITALITY AND CONTINGENCIES. EMBASSY FINAL AUTHORITY BUT USDOC URGES CAUTION.

3. EMBASSY SHOULD BE VERY CONSCIOUS OF ITEMS TO BE PAID FOR IN DOLLARS VERSES ISRAELI POUND AND ALSO THE NEED FOR FUNDS, PERHAPS SOME IMMEDIATELY, TO PAY RENTAL FEE AND ADVANCE TO CONTRACTORS.

4. COMMERCE PREPARED TO COMMIT UP TO TEN THOUSAND DOLLARS

AS ITS ABSOLUTE MAXIMUM FOR A U.S. PARTICIPATION AS DESCRIBED IN REFTEL. THIS COMMITMENT CONTINGENT ON EMBASSY HAVING RECRUITMENT COMPLETE BY APRIL 4. IF RECRUITMENT DOES NOT REACH LEVEL OF PLAN BY THIS DATE COMMERCE MUST RE-
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EVALUATE COMMITMENT.

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5. COMMERCE PREPARED IF EMBASSY DESIRES UNDER THIS ARRANGEMENT TO RE-CONTACT PREVIOUSLY INTERESTED U.S. FIRMS. HOWEVER WE UNCERTAIN BASED ON PROPOSED PRELIMINARY FEE AND LATENESS OF DATE THAT RESPONSE WILL BE FAVORABLE. EMBASSY SHOULD RECOGNIZE THAT U.S. PARTICIPATION RAISES NEW PROBLEM AND ADDITIONAL COSTS IN TERM OF FREIGHT, CUSTOM AND FREIGHT FORWARDERS.

6. USDOC ALSO PREPARED TO ASSIST IN CONTACTING U.S. PRINCIPALS OF ISRAELI AGENTS TO ASSIST IN PROCUREMENT.

CAGNE RESOURCES FOR THIS EFFORT MINIMAL AND SHOULD BE USED ONLY AS LAST RESORT.

7. COMMERCE REQUESTS EMBASSY CONCURRENCE WITH PLAN, COMMITMENT WITH RESPECT RESOURCE LIMITATION. EMBASSY SHOULD FORWARD AMOUNT OF PARTICIPATION FEE SOONEST SO THAT WE CAN CONTACT U.S. FIRMS. KISSINGER

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